

First National Bank of PA



Pennsylvania Credit Unions: The Real Story

Tax-paying Pennsylvania banks compete head to head with tax-exempt credit unions. Although they portray themselves as mom and pop shops for people of modest means, today credit unions are a \$2.2 trillion industry, with many indistinguishable from banks. The BIG difference—they don't pay federal income taxes, depriving the U.S. Treasury of nearly \$3.1 billion every year.

Who Pays the Taxes? Taxes Paid in 2022 Police and Fire Federal Credit Union would **PA Credit Unions** PA Banks* have paid \$25.7 million in taxes during \$821,126,000 \$0 2022, had it paid its fair share. *Includes all applicable federal, state and local, and foreign income taxes Indistinguishable from Banks Larger than Most Pennsylvania Banks Pennsylvania State Employees Credit Union, Diamond Credit Union used its \$43.4M with **\$8.1 billion in assets**, is the largest tax advantage to aggressively credit union in Pennsylvania, larger than 93% expand its business lending at of all Pennsylvania-headquartered banks. an annual rate of 30% since 2012. Pennsylvania Credit Unions Leverage Their Tax Exemption to Grow Deposits Pennsylvania \$15.5M \$62.1 Billion credit unions grew deposits at an annualized rate of 5.7% since \$3.1M 2012. 2012 2014 2016 2018 2020 2022 \$35.7 Billion **Large Credit Union Auto Lenders** Three of the top five Pennsylvaniaheadquartered auto lenders are credit unions. Institution Auto Loans(\$000) Members 1st FCU 2,477,372 Pennsylvania State Employees 2,368,543 Police and Fire FCU 1,865,954 Northwest Bank 1,797,788 2022 2012

1,576,795