



South Dakota Credit Unions: The Real Story

Tax-paying South Dakota banks compete head to head with tax-exempt credit unions. Although they portray themselves as mom and pop shops for people of modest means, today credit unions are a \$2.2 trillion industry, with many indistinguishable from banks. The BIG difference—they don't pay federal income taxes, depriving the U.S. Treasury of nearly \$3.1 billion every year.

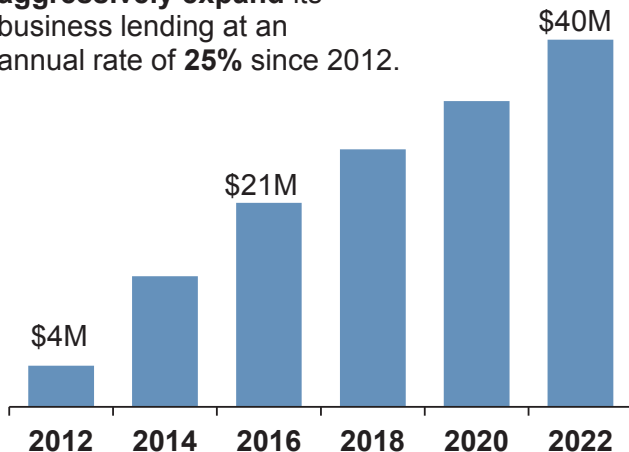
Who Pays the Taxes?

| Taxes Paid in 2022 | | Black Hills Federal Credit Union would have paid \$4.3 million in taxes during 2022, had it paid its fair share. |
|--------------------|-----------------|--|
| SD Credit Unions | SD Banks* | |
| \$0 | \$9,577,658,000 | |

*Includes all applicable federal, state and local, and foreign income taxes

Indistinguishable from Banks

Highmark Federal Credit Union used its tax advantage to **aggressively expand** its business lending at an annual rate of **25%** since 2012.

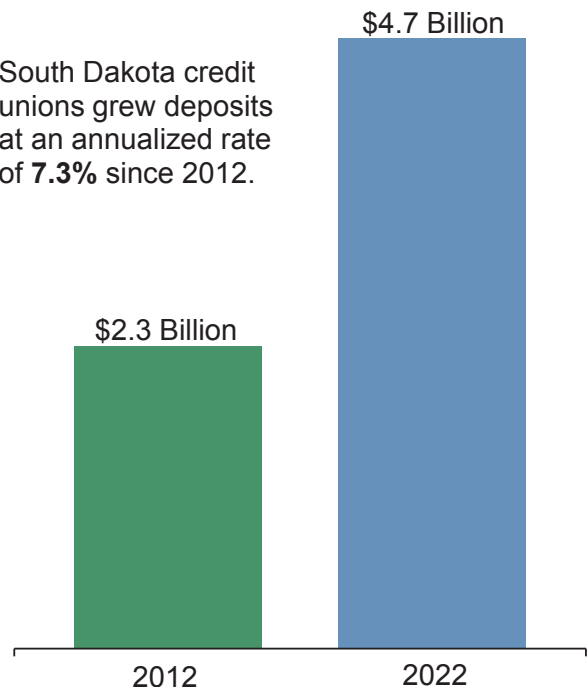


Larger than Most South Dakota Banks

Black Hills Federal Credit Union, with **\$2.2 billion in assets**, is the largest credit union in South Dakota, **larger than 88%** of all South Dakota-headquartered banks.

South Dakota Credit Unions Leverage Their Tax Exemption to Grow Deposits

South Dakota credit unions grew deposits at an annualized rate of **7.3%** since 2012.



Large Credit Union Lending

Six of the top eight auto lenders in South Dakota are credit unions.

| Institution | Auto Loans (\$000) |
|--------------------|--------------------|
| Wells Fargo Bank | 53,669,000 |
| Black Hills FCU | 348,047 |
| Service First FCU | 106,639 |
| Dakotaland FCU | 104,657 |
| Levo FCU | 103,226 |
| First Premier Bank | 78,612 |
| Area FCU | 77,446 |
| Voyage FCU | 73,805 |